



Editorial

Dear friend,

It has been more than a year since the last issue of this magazine, which dates back to September 2019.

Needless to say, during these long months many things have happened: winter saw a succession of alarming announcements and the looming of an ever-closer threat, making way for a catastrophic spring, in terms of health and social impact.

Perhaps, we haven't gotten out of it yet: the virus continues to roam the world and we have to keep coming to terms with it. It won't be possible to revert to old habits so easily, but something that became evident from the very beginning of the pandemic was the need to establish a 'new normalcy', to responsibly and actively face the current contingency without being paralyzed or slowed down by fear or by the - necessary - restrictive measures.

Business as usual, this is the motto we made ours since the very beginning of the pandemic. We have secured the company, have protected employees as well as third parties and, for the whole duration of the lockdown required by local authorities, most of our staff operated in smart working.

However, we have never, not even for a minute, stopped looking at the future with confidence, while enhancing our commitment to face all the challenges - short-and long-term - in the most effective way.

We continued our work, focusing attention on the specific needs and requests of our interlocutors in this very particular period. We have expanded our offering to include medical and sanitation devices, to meet the most urgent requests from all over the world, and we have activated our alternative supply channels to get products to each country in a timely manner.

Without being cynical, but with a good dose of realism and in light of our consummate market practice, we know that every crisis brings new opportunities for those who have the audacity and the clarity of mind to seize them.

Our tenacity has been rewarded we are proud to confirm that our constant growth trend has never interrupted, not even in these dramatic months.

Months that also gave us the opportunity to review and redefine resources, assets and procedures: from the launch of the new Intech Network website -which brings together all the information and tools related to the various companies composing the Intech galaxy - to the reorganization of the warehouse; from the expansion of the product portfolio to the enhancement of workforce and offices for foreign subsidiaries.

To find out more, you just have to browse this new issue - late but full of contents - of Let's get in tech.

Happy reading!

Giuseppe Ceresa

Paolo Pirota Managing Director

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Our late 2019/ Q3 2020 – Highlights

Health protections and alternative supply chains - we did not stop

Intech Automazione faced spring 2020's dramatic health contingency with the necessary prudence and strong determination that has always distinguished the company.

When the nationwide lockdown was ordered, in March, Intech Automazione's activities have been included among those of primary importance for the economic fabric of our country, and therefore we have been carrying on with our job.

Then the lockdown became almost global but, from the very moment we started to face the closures of many of our suppliers in Europe, we resorted to the many alternative supply channels already in place, to guarantee the supplies at the usual conditions. These many supply channels all over the world are the strength of the Intech Network and a powerful contribution offered by the companies composing it, each one increasingly respected and interconnected. Therefore, Intech Automazione has always been able to satisfy the demand for products by the brands we normally deal with, being committed to guarantee proper time frames.

The current health situation is still worrying and, perhaps, far from a resolution: what we can do is to keep the business going, in order to avoid an even more serious impact on our lives in the future.

We trust our partners understood the reasons for our choices and they will follow us in keeping a small light on in this moment, quite dark for the market as well.



Warehouse enhancement and relentless smart working: our lockdown

Since we've never interrupted the flow of goods and the usual commercial procedures, our salespeople in a smart working regime from March until the end of May - have frequently gone the extra mile in terms of working hours in order to guarantee a sustainable workflow.

The warehouse workers, in compliance with all necessary safety and protection measures, never stopped coming to the facility, ensuring a seamless service and the continuity of our logistic apparatus, crucial to survive as a successful trading company.

Thanks to the commitment and dedication of these people, the volumes of our businesses have not undergone contractions and we have succeeded to guarantee our services to customers all over the world. The reduced amount of staff on site, the physical

distancing measures and the more "theoretical" approach taken to cope with the dramatic situation, also allowed us to focus on the management of internal procedures, as to identify possible areas for improvement. As a result, we decided to reorganize our headquarters' warehouse, making the most of its

capacity and allowing the warehouse workers a more functional workflow.

Intech Automazione's warehouse is now more capacious and more organized: ready to cope with an ever-increasing amount of goods, both incoming and outgoing.



Stefano Ardizzone, Logistics Manager and 'dean' of the Intech warehouse workers commented: "We are satisfied with this reorganization – it's a while the volumes of work and the amount of parcels have made it necessary. The speed we grow up at requires well-designed and smart solutions. We're glad that our department has been revamped so that we can continue to give our contribution to the company's success reaching our full potential".

Regarding the entirely new challenge of smart working, successfully overcome, the opinion the company's salesforce and other white collars has been summarized by sales manager Matteo Artioli: "The more autonomous management and the increased



accountability meant that we all have devoted more time and energy to address and manage customer needs - even outside the usual office hours. We have also reduced the impact on the environment (by force majeure, of course, but it is a result that makes us think). In

short, a new and very functional mode: we did a road test in extraordinary conditions and it worked quite well, we hope that it will also be taken into consideration to better face the ordinary."





















New brands in our portfolio

Our team of buyers is constantly committed to obtaining the best conditions on the brands we deal with, while researching quality alternatives for the most requested products (in order to avoid shortages and to better face potential rises in prices) and exploring the world of small and medium manufacturers, on a national and global level, to identify interesting brands and products at competitive prices. At the same time,

they have been deepening their technical and product knowledge, in order to expand our offer to new product families, functionalities and sectors.

During the summer 2020, these efforts led to the inclusion of many premium brands in our offer – Wachendorff in Electronics, Cy.Pag, in hydraulics, Schneeberg, Ipiranga and Shuton in mechanics.

Our late 2019/Q3 2020 – Highlights

Intech Network, a new hub for industry professionals

One of the most important novelties - speaking about the good ones - introduced during this challenging year, was the launch of our brand new portal, **www.intech-net.com**, which replaced the previous websites of the various companies composing the Intech world.

The website, dedicated to the whole network of companies headed by Intech Automazione, came from the need to combine all the Intech's online resources, creating a single organic platform where to find all the information, links and tools made available to our stakeholders.

This strategic decision also gave us the opportunity to renew and refresh the visuals, as well as to give a consistent image of our organization in its entirety: we are confident that you will find this upgrade useful and user-friendly, and we trust you will appreciate the



new layout!

Please note that, although we have created a new domain for the portal in order to give a significant sign of renewal and to clearly identify the entire network rather than the single companies, the email domains of our employees remained unchanged, for obvious reasons.

A more and more comprehensive offer

In 2019, the will to fulfill our aspiration to become a onestop supplier for all needs related to manufacturing activities, prompted us to observe the market from different angles. We have therefore decided to continue expanding our offer and enhancing our commercial skills, so to include a broader spectrum of products and sectors.

In parallel, the health scenario linked to the pandemic in 2020 has required the contribution of all businesses that have never stopped, to support health efforts, nationally and internationally.

In line with our company philosophy, we have not pulled back.

We have therefore included in our portfolio a selected number of brands and medical and sanitation products, which have gone to meet the most urgent health needs of our customers.

In addition to the new medical category, we have formalized the offer for the nautical and oil & gas sectors, two areas with which we have been dealing for a long time and for which, over the years, we have developed a broad yet very specialized offer, including countless types of products.

On our new website, you will find a section dedicated to these sectors, with the list of the major brands we deal with.







Please note that many of the updates below are related to the late 2019/early 2020. Luckily, none of the companies composing the Intech Network suffered the impact of Covid-19 and our employees around the world are safe and sound. Still, the amount of news, changes and upgrades related to 2020's spring and summer is - inevitably - limited.

Intech 2 - light from the East

The first-born among the international companies affiliated to Intech Automazione confirms itself as a model for the entire network, and proceeds at full speed in the Eastern European markets.







Compared to the previous year, in 2019 the company's turnover more than doubled, as well as the number of suppliers and the network of commercial interlocutors. This growth has motivated a series of strategic enhancements, which involved different aspects and

company procedures: from the financial structure to the management software, passing through a complete renewal of the courier fleet and the implementation of improvements in the management

> of customs procedures, which are now more streamlined and efficient.

> The company's organization chart recorded an intense turnover of staff, which partly reflects the dynamism of the labor market in the area and, above all, the need to create a performing and close-knit team, able to better support an ever-increasing workflow. In 2020, the company also gained a new warehouse worker and a member of the core team that gave life to Intech 2, Kristina Toshev, has rejoined the sales force.

Intech Commercial 2's Manager, Evelina Kavalova, express her satisfaction with the company's performance and with the current field force, underlining that the business volumes have never ceased to grow, even despite the pandemics.

Intech 3 - strong foundations to build upon

On the eve of its third birthday, the Malaysia-based company of the Intech Network is now a solid player in the market and is increasingly gaining visibility as a reference point for industrial automation professionals operating in the ASEAN countries.



After a phase of transformation - concurrent to the deepening of the knowledge of dynamics and specificity of each country - Intech 3's organizational chart is now stable and tested. Alessandro Ferrauto is the Commercial Manager and head of the company, assisted by the sales manager Deviana Rianti and supported by a selected group of skilled local professionals. Ferrauto's several business trips in Malaysia during 2019 offered the opportunity to make some crucial strategic decisions, including the reorganization of the company logistics, which will now rely on an external courier operating in the area, in order to ensure timely and consistent management of shipments and an authoritative interface for customs procedures. In 2020, Intech 3 changed location, moving to a brand new office with a bigger warehouse.

Our late 2019/ Q3 2020 – Highlights

Intech 4 - going at full pace, smooth as oil

The Intech Network's Dubai-based company proceeds in its unstoppable rise on the Middle Eastern oil & gas market. The positive trend recorded in 2018 - the first one of activity – has been fully confirmed in 2019, and 2020 started in the name of success.

In Autumn 2019, the Commercial Manager Riccardo Rusconi took part in the 2019 edition of Adipec tradeshow, in Abu Dhabi, while meeting the company's major stakeholders.

Along with Rusconi there were Alice Pirota, responsible for the relations with Key Accounts, and Hozaifa Kamal.

Mr. Kamal - one of the most skilled and long-standing sales managers of Intech Automazione, in charge of the SAARC region markets - is cooperating with Intech 4 in order to expand the scope of the company's business to the Indian sub-continent and to various particularly promising product sectors, such as food and cement industries. Furthermore, the workforce has undergone an important expansion with the hiring of Mr. Clark Eraginal as Logistics Manager.







Intech 5 - shaping of targets and portfolio

In the second half of 2019, the latest born in the Intech family, the American firm Intech 5, started to move independently on the US market, collecting encouraging signals.





Having passed a 'running-in' phase, necessary to master the specific features of a market on which we were previously operating only as foreign importers in terms of procedures, logistics and administration - the company can now count on a solid customerbase and on numerous product segments that show unmet needs (e.g. prices, supplies, brands and / or

assortment).

In February, Andrea Macavero, Manager of the company, went to the USA to visit a series of authoritative producers and distributors active in New Jersey and in the state of New York. A few weeks earlier, Sales Representative Sofia Gonzalez visited our East Coast's main customers, bringing positive feedback on what has been done so far. She also recruited a Sales Agent who will operate across Florida, contributing to significantly increase the company's customer portfolio, now composed to a large extent by system integrators companies — always Intech's preferential interlocutors.

In 2020, we have chosen to turn to the esteemed consulting firm Ardent Inc., to further develop our business in the internal areas of the country by finding the right sales representatives.

Our 2019 - CSR

Health and education for children: our 2020 gift

In 2019, instead of the traditional Christmas gifts, we have chosen to make a donation to Save the Children, a solid non-profit association dealing with the welfare of the youngsters all around the world.

This is the second year in a row we make this choice, of which we continue to be proud. Of course, as business volume increase and companies encompassing our network grow, the size of the donation has been also increased compared to 2018's.

This donation will be used for the purchase of pediatric vaccines and school desks, which will benefit needy children in different areas of the world.

In 2018 we were glad to provide village kids in developing countries with goats and therapeutic food, but we are even more proud of the current donation – which is perhaps less 'spectacular', but it can contribute to address stringent and crucial needs and to make a difference, not just in children's present life but for their future as well.



INTECH (A) AUTOMAZIONE

Dear Friend,
This year too we chose to make a
donation to Save the Children.

Trusting You will agree with our choice, we wish You and Your Family a wonderful Holyday and a happy New Year!

Intech Automazione

We trust our stakeholders will understand and share our choice, as they already did.

Intech Automazione's social commitment new sponsorship for local health care organization

While mainly operating outside of Italian borders, Intech Automazione has a solid link with the territory and is constantly committed to supporting and promoting welfare and social services' enhancements.

Alongside the contribution to the local employment field, over the years the company has in fact undertaken various CSR activities and contributed with donations and sponsorships to events and commendable initiatives.

The newest example is the contribution paid to the non-profit organization SOS Appiano, which deals with first aid interventions and manages the urgent transport of patients to health facilities.

Thanks to the sponsorship of Intech Automazione as well as many other major companies based in the area, the organization was able to purchase a new multi-space vehicle for medical transport.

The ceremony for the delivery of the vehicle took place on Saturday, September 28, in the

presence of representatives of local institutions and top management of the companies involved, including Intech Automazione's CEO, Giuseppe Ceresa.



Q4 2019 and Q1 2020 in the industry

OCTOBER |

• Fanuc CNCs - New leap forward

New A.I. features for the numerical control devices developed by the Japanese corporation specialized in industrial automation. Among the new features introduced:

- Smart Feed Axis Acceleration / Deceleration, able to identify the actual moment of inertia of the piece being processed, thereby adjusting the optimal servomotor's acceleration;
- Servo Learning Oscillation, which allows the automation of turning processes, even for long cycles, easing the evacuation of chips and allowing the programming of unattended processing in complete safety;
- The Edge Analyzing Unit allows you to monitor the machine's operation and it can be installed together with any Fanuc CNC, including those less recent;
- AI Servo Monitoring analyzes and evaluates spindle and feed axis data supplied by servo drives. Thanks to the artificial intelligence, anomalies in the collected data are immediately identified and notified. Extremely useful for the timely planning of maintenance interventions AI Servo Monitoring is a specific function of the MT LINKi software;
- Fine Surface Technology allows you to add a decimal place while defining the axes' portion, thus significantly reducing errors due to approximation;
- Fast Cycle Time Technology allows you to set several parameters at once, shortening the execution time;
- **Smart Rigid Tapping** involves a reduction of up to 35% of cycle times in tapping operations.

Alongside these features, newly introduced or subject to upgrades, the latest generation of Fanuc CNCs boasts improvements in the iHmi user interface, an increasing simplicity in programming and the integration of the latest processors in the control units.



NOVEMBER



 Gefran embraces Industry 4.0 with safe & green solutions

During this year's edition of **K TRADE FAIR**, held in Düsseldorf, the Italian company presented its new Melt pressure sensors with **IO-Link**.

These new sensors have been specifically developed in order to meet the needs of connectivity, factory data acquisition, monitoring and predictive maintenance, in line with the dictates of Industry 4.0 as well as with the ever-growing environmental awareness.

The German fair is one of Europe's reference events for plastic and gum industries and it represents the ideal stage for the launch of technological innovations aimed at machinery manufacturers, system integrators as well as end-users operating in the sector.

During the event, Gefran also presented the new upgrades of the pressure sensor range for extrusion plants, Hyperwave magnetostrictive technology position sensors, characterized by a long service life and no maintenance, and the new apps developed by Sensormate, a subsidiary of the Group.

According to Alberto Bartoli, Gefran's CEO, "K has been a fundamental moment to get in touch with those who are looking for a reference point in the plastics market and to share the benefits of Gefran solutions and applications of our technology. The K was also a turning point for the Group, which has illustrated its new Corporate Identity".



JANUARY |

Euchner furtherly boosts safety for machine building

At the beginning of the year, the German company specialists in industrial safety engineering presented its new product for electronic access control and management: the Electronic-Key-System EKS. The launch of the new product followed the decision, announced at the end of 2019, to enhance the machinery safety services implemented by the company.



The strategic choice stems from the ever-increasing request for specialist support arising from machine manufacturers, who will now have a complete service provider available. Euchner Safety Service in fact, in addition to the design and planning of safety solutions, will take care of the implementation and integration of these solutions, ensuring subsequent changes and retrofittings.

The demand for support in the field of machine safety is increasing, as legislation in this sector is subject to constant changes. At the same time, the complexity of machines and systems increases. Safe machines and systems not only protect operational personnel from hazards, but also the process from interruptions; ultimately, machine safety also increases the productivity of machines and systems.

As highlighted by Detlef Ullrich, Head of Euchner Safety Service, "Converting safety concepts into reality requires a high level of specialist knowledge. We can get a score here with our experience in a wide variety of sectors and through membership in committees of national and international standards."



FEBRUARY

• FANUC - new agreement with BMW

The Japanese company, leader in the production of industrial robots, has recently signed an agreement with the BMW Group, German automotive giant, for the supply of 3,500 robots intended for the new company's vehicles production lines.

The agreement includes the supply of various pre-existing models of Fanuc robots, peripheral accessories and, at the same time, of a series of anthropomorphs specifically developed for the automotive industry.

These ad hoc solutions include CR-35iA, the first collaborative robot with a load capacity of 35 kg on the wrist, developed to be integrated into assembly lines that require the movement of heavy pieces; M-2000iA / 2300, 6-axle lift capable of handling up to 2300 kg; Fanuc Arc Mate welding robots, for arc and spot welding of the various components; and painting robots.

Mostly, FANUC robots will be used in the production of car bodies, doors and hoods.

Covering a diverse range of industries and applications, FANUC offers more than 110 models of industrial robots including anthropomorphic, collaborative, scara and delta lifters and robots for the pick & place. The company has never taken its market dominance for granted and has been dynamically working on smarter & flexible solutions, particularly those that incorporate A.I. To date, the company has installed more than 600,000 robots worldwide.



• Baumer sensors - latest news

Important news related to the sensors developed by the Group, one of the world leaders in the production of sensor technology, encoders, measuring instruments and components for automated image processing.

At the end of January, Baumer's AlphaProx inductive distance sensors were nominated among the sector magazine Elektronik's Products of the Year 2020, thanks to the speed in providing measuring values while ensuring reliability and precision.

A few weeks later, the Group introduced its new products for the railway industry (a sector that has long relied on Baumer sensors' precision) – the new multi-unit axle encoder BPIV2 and the temperature sensors TE2 and TCR6.

The unprecedented feature of BPIV2, which makes it unique in the current offer on the market, is to include 4 independent encoders that can be configured separately, in order to effectively manage the various train sub-systems, which need an axle encoder each, since each one operates independently from the others.

When measuring the temperature of power electronics, diesel engines, or cooling systems, the new temperature testers TE2 and TCR6 assure an accuracy of +/- 0.1K, guaranteeing operators to steer locomotives and trains with zero error while optimizing diesel and electricity consumption.



• Intelligent robots for e-commerce. Agreement between ABB and Covariant

ABB and Covariant, US startup specialized in A.I., have recently announced a new partnership aimed at developing robotic solutions equipped with artificial intelligence intended for the autonomous management of e-commerce distribution procedures.

The two companies share a strong momentum towards innovation and a shared vision in which clever robots work alongside human operators while evolving their skills in a constant path of learning and improvement for each duty the two companies share a strong momentum towards innovation and a shared vision

It is expected that, within 5 years, the global e-commerce turnover will rise by over 50% and, in light of this sharp surge, ABB identified several areas in which A.I. robotic solutions could give a dramatic contribution, such as logistics, warehousing and sorting of parcels and mails.

For some time, robots have been considered particularly suitable for repetitive tasks, but so far they did not have the intelligence needed to effectively manage the constantly changing needs typical of a fulfillment center.

Now, thanks to the new synergy between the two companies and the use of the Covariant Brain developed by the Silicon Valley startup, the enormous potential of intelligent automation can be exploited at its best.

Most likely, we are only at the beginning.

APRIL

Covid-19, ABB and Schneider doing their part

ABB and Schneider Electric, two of the prominent names in the industrial automation world, have chosen to give their contribution to society and health institutions for support in the fight against coronavirus.



From the end of March and throughout 2020, ABB is been waiving the share of new subscriptions for iUPSGuard software intended for hospitals and of those for ABB Ability Software-as-a-Service (SaaS) functionalities.

In addition, on the ABB Ability Marketplace the company has made available free of charge a series of solutions designed to improve the safety of companies and improve operational efficiency through remote monitoring of critical plants, minimizing the workforce required on site.

Meanwhile, Schneider Electric is carrying on its collaboration with public schools, with initiatives aimed at supporting remote learning and teaching with digital content and training opportunities.

The company makes available to technical institutes students, through a cloud storage platform, materials such as presentations, videos, recorded lessons, exercises proposals, and testimonials on topics such as Industry 4.0, energy efficiency and intelligent electrical design, together with many actual technological cases that teachers can use for the construction of distance lessons.

MAY |

 Essential consumables and ThermoRebellion - Honeywell's effort

Honeywell, like many others among industry and technology top players, has chosen to devote part of its activities to the development and the manufacturing of solutions designed to stem and contrast the impact of the coronavirus, in order to facilitate the return to normality for people and businesses.



The technology giant based in Charlotte, NC, has in fact repurposed some plants, such as the one in Phoenix, Arizona, or Smithfield, Rhode Island, to produce N95* masks, among the most advanced and suitable for protection from the virus.

In addition to the extra production of masks, Honeywell has also destined two of its chemical production plants, one in Michigan and one in Germany, to the production of hand sanitizing gel, another essential aid in great demand in this period. Alongside these "consumable" products, Honeywell has developed an A.I.-driven digital system, able to detect body temperature and if you are wearing the necessary protective equipment. ThermoRebellion solutions—launched on May, 12—are therefore capable, through algorithms, to conduct non-invasive, preliminary screening of personnel entering a facility.

*N stands for Non-oil, i.e. the masks are able to block any non-oily particulate, while 95 represents the percentage of effectiveness, 95%, not absolute but among the highest.



• Lockdown does not stop innovation: Baumer's new Xact Controller

Baumer hhs, German branch of the Baumer Group specialized in systems for adhesive application and quality control, recently launched the new Xact Controller, an extremely flexible system for managing gluing processes.

Xact Controller is equipped with the latest technology

and software and it allows users to manage extremely complex or simple gluing applications in the most efficient and cost-effective way.

The interface is user-friendly and enables operators to interact with the controller via an intuitive touchscreen menu, regardless of the type of high-precision gluing procedures, and it can manage processes at speeds up to 300 m/min.

JUNE

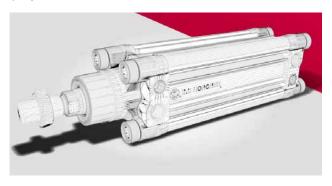
• IoT - Official certification for Duplomatic

Duplomatic Motion Solutions, international hydraulic company headquartered in Northern Italy, has long focused its research and development activity in the creation of products and solutions for Industry 4.0.

In this process, Duplomatic MS has chosen the IO-Link protocol as support for Internet of Things connectivity, to manage operator-machine, machine-machine communications and data collection from the field, recently obtaining certification as IO-Link Competence Center (IOL-CCs).

Duplomatic is, currently, the only company in Italy to have achieved this certification and the protocol has been developed entirely within the company, thanks to the specialist team of BU Mechatronics.

IO-Link is the world's first standardized IO technology and is ideal for global and international projects.



 Pneumatics - Norgren launches an improved stainless steel cylinder

Norgren, part of IMI plc and world leader in the production of pneumatic actuators for industrial applications, has launched in last weeks the new ISOLine ™ KA / 802000 cylinder, which, thanks to the proven reliability of the ISO cylinder range, replaces the KA / 8000 version and offers a series additional features and operational benefits.

KA / 802000, made of high-quality stainless steel, is resistant to the corrosive effects of process, chemical and washing applications, which are usually performed in operating environments unsuitable for traditional ISO cylinders.

The other innovations related to the new actuator are the new end covers, more suitable for cleaning activities, the shaped finish and a lower weight than its predecessors, for greater efficiency in mobile applications and reduced transport costs.

Gefran enhances Melt sensors range

Recently, Gefran has announced the implementation of significant enhancements of the range of Melt transducers and pressure transmitters, in the name of safety and environmental sustainability.



The new Melt sensors are divided into two macro-types, based on the technology used: fluid free thanks to the silicon piezo resistance, and with filling fluid, thanks to the strain gauge technology.

There are four designs available: rigid rod, flexible sheath, flexible with thermocouple and exposed capillary. These differentiations allow installation in any context, both in traditional extrusion plants and in potentially explosive areas.

AUGUST



Covid-19 in Northern Italy - so glad to see YuMi

New application – with enormous social utility – for the collaborative robot developed by ABB: the multifunction device has been programmed to support medical personnel by automating part of the screening process of serological tests for Covid in the city of Milan.

Specifically, YuMi deals with the "pipetting" of the

well plates used in serological tests, reducing the load of repetitive actions that the operator would otherwise have to carry out and exponentially speeding up the procedures.

For the new "laboratory" tasks, YuMi uses an application designed by the Politecnico di Milano in collaboration with ABB and the Milan's European Institute of Oncology, which developed the serological test. Andrea Zanchettin, Associate Professor at Politecnico's Department of Electronics, Information and Bioengineering, programmed the robot, which has the versatility characteristics that make it suitable for different applications, from the industrial sector to hospitals and analysis laboratories.

The new application of YuMi once again highlights ABB's special sensitivity in terms of CSR and "socially useful technology", especially on a territory – Lombardy – that has been strongly affected by the virus and brought to its knees by the slowdowns in the management of screening and by the overall inability of local institutions.

SEPTEMBER

 The training activities of the Phoenix Contact Academy continue

The Phoenix Contact Academy, an internal organization of the company dedicated to training on various issues related to industrial activities, recently enriched its offer with a series of new webinars, every two weeks.



The choice of creating an online training offer aimed at industry professionals has been greeted with interest and participation, particularly in a year that saw the "virtualization" of almost all the activities due to the pandemic-related restrictions.

The webinars organized by Phoenix focus on topics of crucial importance and constantly evolving, in particular safety, with a strong focus on risk analysis and the new Machinery Directive; industrial networking; management of Ethernet networks and power supply of industrial equipment, with an indepth look at coping with over voltages.

Of course, an in-depth look will be dedicated to training on PLCNext, the platform launched by phoenix contact in the first months of 2020.



Tired of filling up forms, entering data, credentials and credit card numbers?

Do you also believe that direct interaction between people is more effective?



Do you want to receive quotes and information on any product for industry through a simple phone call, speaking your native language?

Maybe you should consider the Intech Network;)





